



The Baltic Sea Region – the top of Europe

A model region for sustainable growth, innovation and competitiveness

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Non-profit network for regional collaboration, cross-border dialogue and public-private partnerships

Regional think tank providing latest thinking on the region's economic, political and digital performance

Mission: to promote sustainable growth, innovation and competitiveness in the Baltic Sea Region

Regional cooperation in key growth sectors - ICT, energy and blue growth/water





Baltic Sea Region – *strengths*

- **One of the most prosperous macro-regions in Europe and globally**
- **Very solid underlying competitiveness**
- **Strong macro-economic fundamentals**
- **High degree of social cohesion and environmental sustainability**

Baltic Sea Region - *weaknesses*

- **“New normal” of permanently lower growth rates due to slow growth in labour productivity & labour mobilization**
- **Weakening position in global trade & foreign direct investments**
- **Innovation systems - output from R&D only on par with other regions and dominated by a few very large companies**
- **Universities – not in the European / global top**

Baltic Sea Region – *threats*

- **Other competitive regions and hubs catching-up fast**
- **Difficult political environment (e.g. Russia, Brexit)**
- **Demographic challenge in the Baltic States**

Baltic Sea Region - *opportunities*

- **Small open economies with many similarities in terms of culture, society and language etc.**
- **A market of 65+ million**
- **A unique regional cooperation framework (NCM, CBSS, NB8, BDF, ND etc)**
- **Long tradition for public-private cooperation**



- promotes Baltic Sea Region as a leader in the digital economy
- analysis and recommendations for policy makers
- facilitates cross-border dialogue and public-private initiatives
- inspires transnational digital collaboration
- a joint initiative of Baltic Development Forum and Microsoft

A Regional Digital Single Market (DSM)



- **A bottom-up, regional approach to complement and support EU & national efforts towards DSM**
- **Nordic-Baltic are frontrunners – potential to learn from each other and work together cross-border**
- **A region well placed to overcome fragmentation due to culture, language, borders etc.**
- **Enable growth by *regional cooperation* and world-leading cross-border solutions**
- ***First movers* gain competitive advantage**

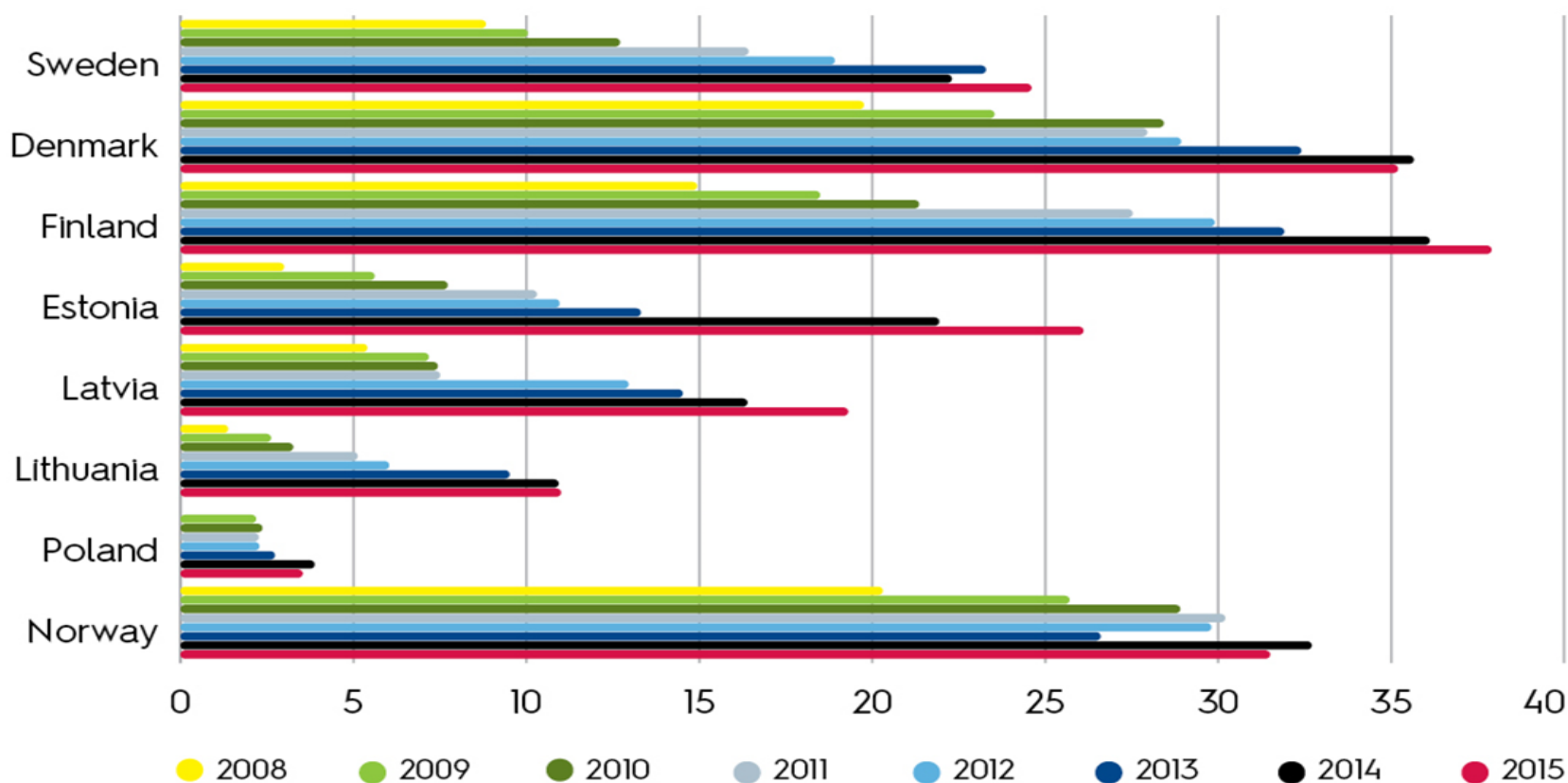
A Regional Digital Single Market

- **Significant economic potential from regional digital single market - €29 bn. within 1-2 election cycles**
- **State of the Digital Region Report – annual overview of developments, trends and potentials**
- **Moving beyond traditional perception of gap between countries in the Baltic Sea Region**

There is a gap...

Cross-border EU business to consumer purchases

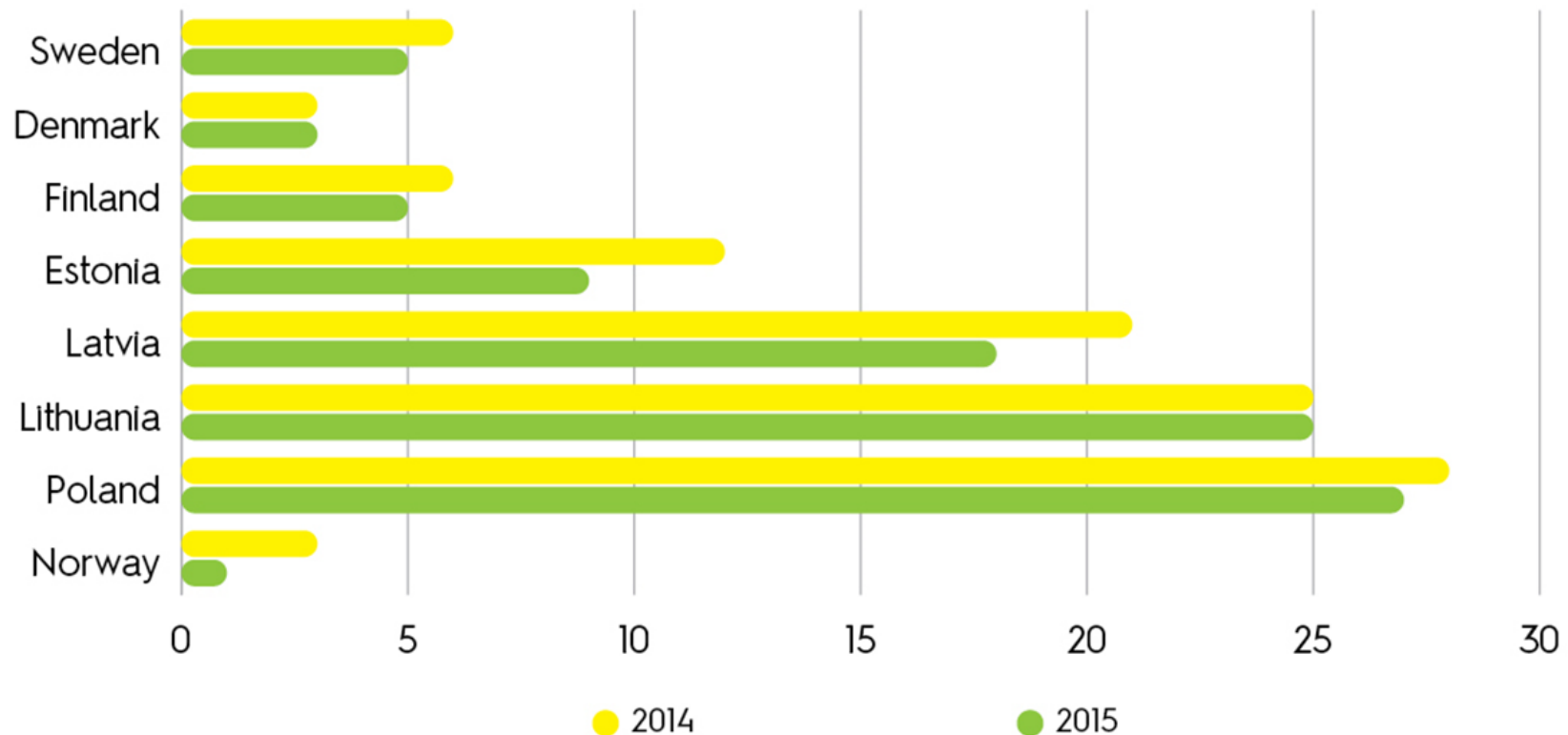
(DIGITAL AGENDA SCOREBOARD)



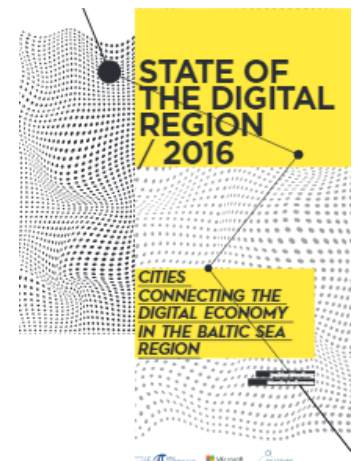
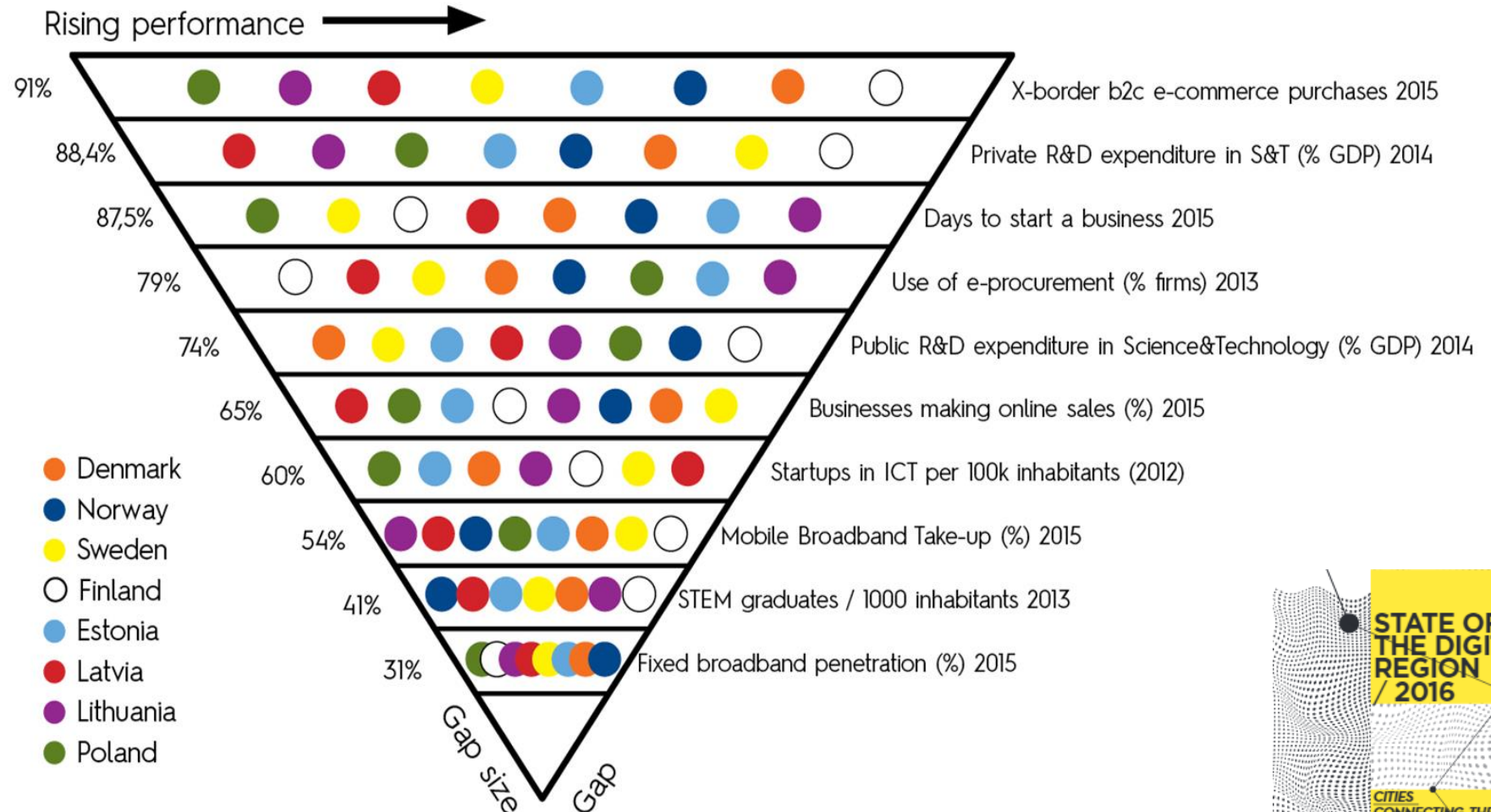
Also here...

Percentage of people that has never used Internet in 2014 and 2015.

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...but the gap is not constant



Key Observations



- **Nordics lagging ahead**
- **Norway brings a lot to the table**
- **Estonia mastering change – fastest mover in the region**
- **Poland – a very important part in a regional digital single market, but needs to pick up pace (also Latvia and Lithuania)**

Top of Digital Europe



- **A unique regional initiative**
- **Serve as inspiration for other parts of Europe**
- **We are ready to share experiences with you**



Thank You!

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