













14.00 THEMATIC SESSION 2: SUCCESS STORIES FROM CITY COOPERATION AND PUBLIC-PRIVATE PARTNERSHIPS IN REGIONAL PROMOTION

- US TOURISM DEMAND FOR THE BALTIC SEA REGION: POTENTIAL FOR TOURISM PROMOTION OF BSR-CITIES IN THE US-MARKET Michael Deckert, dwif-Consulting GmbH
- BSR IN THE US MARKET: SUPPLY STUDIES ON US TOURISM MARKET Agnese Karaseva, Vidzeme University of Applied Sciences
- WORKING TOGETHER ON THE JAPANESE TOURISM MARKET: FROM BALTMET PROMO TO ONE BSR Linda Pukite, Project Coordinator, Riga City Council
- ATTITUDE AND ACTION, KEYS TO REGIONAL COOPERATION IN INVESTMENT PROMOTION Micah Gland, deputy CEO, Helsinki Business Hub
- SUPPORTING SME INTERNATIONALIZATION Anu Lõhmus, CEO, Tallinn Business Incubators
- ONE BSR VIDEO(S) & EXPERT PANEL DISCUSSION : MATCH-MAKING FOR PROMOTION: CITY TO CITY, PUBLIC AND PRIVATE?

Nadja Biebow, Project Manager, Hamburg Tourism GmbH
Outi Leppälä, Marketing Manager, Economic Development/City Marketing, City of Helsinki
Jenny Antonen, Marketing Manager, Greater Helsinki Promotion
Anu Löhmus, CEO, Tallinn Business Incubators(tbc)
Sergey Balanev, General manager, St. Petersburg Foundation for SME Development(tbc)
Malla Paajanen, Project Manager, Proximare (tbc)

16.00- 16.30 COFFEE

16.30 THEMATIC SESSION 3: ONE NATION, THOUSAND OF STORIES, A MILLION OPINIONS?

OBSERVATIONS ON BSR IDENTITY: A PORTFOLIO OF BSR IMAGES Adrian Solitander, Brand Strategist, Tendensor AB

- ONE BSR VIDEOS & EXPERT PANEL ON ROLE OF IDENTITY-BIULDING IN REGIONAL PROMOTION FROM VIEWPOINT OF...
 - ...Cultural collaboration: Marcus Hagemann, Head of Secretariat , ARS BALTICA
 -A citizen and One BSR blogger: Tobias Koch, student, Germany
 - ... Neighbouring state Slava Khodko, Adviser of the Minister of Regional Development of Russian Federation

...Academic research on BSR identity: Dr. Berdt Henningsen, *p*rofessor of Scandinavian studies and (founding) director of the Department of Northern European Studies at Humboldt-Universität zu Berlin (tbc)

...Working in cross-border media: Anna-Cara Keim, editor-in-chief and founder of" Crossing the Baltic"

Dan Axel, editor-in-chief, Head of Communications, Baltic Development Forum

...BSR Policy-making Jan Lundin/Anthony Jay, Council of the Baltic Sea States

.... Working with place branding: Adrian Solitander, Brand Strategist, Tendensor BA

17.30 CLOSURE: MOST IMPORTANT PARTICIPANT TAKE-AWAYS AND BSR FUTURE PERSPECTIVES *Verner Kristiansen, conference moderator*

19.00 "JT Line" ferry to Suomenlinna leaves from the Central Marketplace – please be there on time!



19.30-23.00 DINNER AT RESTAURANT WALHALLA, SUOMENLINNA

23.00 Ferry from Suomenlinna leaves back to the central marketplace - travel time 30 mins!